

AMERICAN Dairy Products INSTITUTE™

# The Value of an ADPI<sup>®</sup> Membership

At ADPI, we help align goals, create standards and do all we can to allow the dairy industry and our members to focus on what they do best: creating innovative products made with standardized ingredients that feed the world.

### **Bringing People Together.**

### WHERE THE DAIRY INDUSTRY DOES BUSINESS®

A significant advantage of an ADPI membership is the extensive networking opportunities it offers and our ability to bring people together. The dairy industry is vast and diverse, and building connections with other professionals can lead to collaborations, partnerships, and career advancements.

### **MAKING CONNECTIONS**

ADPI organizes various industry events where members can interact with colleagues, suppliers, customers, and potential business partners. In addition to in-person events and trade shows, ADPI provides an online platform where members can connect with each other, join discussion forums, share insights, and network with their peers. The online community is a valuable resource for staying connected.

#### **FUTURE-PROOFING THE INDUSTRY**

Employees from member organizations support efforts to strengthen and grow the industry through volunteer opportunities that drive collaboration, engagement and connecting with universities and colleges. Volunteers serve on various committees, task forces, and groups that focus on advancing discussions and identifying key priorities. Additionally, individuals can volunteer as ADPI Ambassadors to provide career spotlights on college campuses and serve as one-on-one mentors.



# Our meetings are where the dairy industry does business."



### Industry Engagement member benefits:

- Visibility in the industry
- Inclusion in the public-facing Find a Supplier or Service Directory
- Access to connections in the Online Member Directory
- Discounted registrations for ADPIhosted events
- Opportunity to serve as an Ambassador or Mentor
- Volunteer for industry-wide committees, task forces, and groups



#### **Technical Resources member benefits:**

- Specialized handbooks on various steps of ingredient processing
- · Resources on processing and equipment
- Access to a Proficiency Testing Program
- Access to ADPI staff and Center of Excellence Consultants
- Discounts on Certified Reference Standard Materials and Printed Standards Materials
- Monthly Dairy Ingredient Economist Outlook
- Annual Utilization & Production
  Trends Report

### Setting the Standard.

### **UNLEASHING THE POWER OF DAIRY INGREDIENTS**

ADPI is committed to the development of dairy ingredient standards and specifications that drive the development and use of dairy ingredients while ensuring product quality and consistency. ADPI advocates for policies that support the dairy industry, including trade agreements and food safety regulations.

### **INGREDIENT RESOURCES**

ADPI provides a variety of technical resources to reference and utilize when it comes to the production and use of dairy ingredients, including Application and Functionality Guides and Ingredient Bulletins. Resources are reviewed and developed regularly.

### **INSIGHTS AND INFORMATION**

On an annual and monthly basis, ADPI produces various reports that provide in-depth analysis of the dairy industry. These publications cover topics such as market forecasts and ingredient production and utilization data, granting access to a wealth of industry insights and information, keeping members regularly updated.

**99** 

Taking large, complex questions of standards, product names, government oversight, sustainability, and helping our members navigate them."

### Leading the Way.

### **PROFESSIONAL DEVELOPMENT**

A primary benefit of an ADPI membership is access to a wide range of training and professional development opportunities that build and enhance the skills and knowledge of members, ensuring they stay competitive and up-to-date with industry advancements. Our annual conference, seminars, educational webinars, and training courses cover the latest trends, technologies, and best practices in the dairy industry.

### DairyU

ADPI offers specialized training resources tailored to various aspects of the dairy industry. From short-form videos to handbooks, guides and processing diagrams, these resources are created by subject matter experts and cover topics such as processing and applications, quality control, product innovation, regulatory compliance, and market trends. Members can access these resources at any time to gain practical knowledge and skills that apply directly to their work.

# CENTER OF EXCELLENCE: SUBJECT MATTER EXPERTS AS CONSULTANTS

ADPI is pleased to offer a network of experienced dairy industry professionals serving as subject matter experts capable of addressing a wide range of topics as a key resource to ADPI Member organizations. Center of Excellence members act as consultants to engage on specific questions or challenges.

**??** Training, consulting, and the simple act of a voice when a question needs an answer."



# Training & Support member benefits:

- Discounts on Dairy Ingredients (DI360) Training Course enrollments
- Training credits for DI360
- Access to DairyU, an online library of training videos, webinars and Core Courses series
- Ability to host customized Dairy 101 trainings based on your company's individual needs
- Access to ADPI staff and Center
  of Excellence Consultants

ADPI is poised to serve the future of the dairy ingredients industry and all who produce, manufacture, sell and transport.

### Why ADPI?

#### THE STRENGTH OF ADPI LIES IN ITS MEMBERS.

Membership in ADPI extends beyond mere affiliation; it is a gateway to a multitude of opportunities for professional growth, networking, industry insights, and advocacy.

### **ADPI MEMBERS MAKE IT HAPPEN.**

Membership in ADPI supports the work of the Institute through initiatives, ingredient marketing and resources, representing the dairy industry as a whole.

### WHERE DOES YOUR ORGANIZATION FIT?

ADPI members represent the entire supply chain of the dairy ingredient sector.

- Processor
- Trading Company
- Affiliate
- International Company
- Utilization
- Academic Institution

The growth we foresee together is monumental. ADPI is poised to serve the future of the dairy ingredients industry and all who produce, manufacture, sell and transport. Paving the way for the best products and best work to come.

### Visit ADPI.org to explore the value that ADPI has to offer.



adpi@adpi.org | ADPI.org | +1 630.530.8700