

Your ADPI Membership Company Profile

This information will be updated in the Find a Supplier or Service Directory at ADPI.org and in our Membership Directory

Company Name _____

Company Phone _____ Company Email _____

Website _____ Job Posting Site _____

Address _____

City _____ State _____ Zip _____ Country _____

Primary Contact Name _____

Please provide 1-2 paragraphs description of your company:

How best would you categorize what goods and services your organization provides for the Dairy Ingredients Industry?

- | | |
|---|--|
| ☐ Academic Institution | ☐ Pilot Plant Facility (follow-up question on pg 3) |
| ☐ Academic/Education Research | ☐ Publisher |
| ☐ Blender of Ingredients | ☐ Risk Management |
| ☐ Consulting | ☐ Search Firm/Head Hunters |
| ☐ Contract Manufacturer* (follow-up question on pg 3) | ☐ Software & Platforms |
| ☐ Equipment Supplier | ☐ Supply Chain/Logistics Services |
| ☐ Financial Services | ☐ Trader, Broker, or Distributor of Ingredients* |
| ☐ Formulation/Product Development Services | ☐ (complete pg 4) |
| ☐ Industry Association | ☐ Training Services |
| ☐ Laboratory | ☐ Utilization |
| ☐ Legal/Regulatory | ☐ Other |
| ☐ Manufacturer of Ingredients* (complete pgs 2 & 3) | |
| ☐ Market Research | |
| ☐ Marketing Services | |
| ☐ Packaging Supplier | |

*Definitions on pg 5



Manufacturers | Select which ingredients your company manufactures:

- | | |
|--|--|
| ☐ Alpha-lactalbumin | ☐ Milk, Instant Nonfat Dry |
| ☐ Anhydrous Milkfat (AMF) | ☐ Milk, Nonfat Dry (NDM) |
| ☐ Beta-lactoglobulin | ☐ Milk, Nonfat Dry, Organic |
| ☐ Butter Blends | ☐ Milk, Ultrafiltered (UF) |
| ☐ Butter/Churned Milkfat | ☐ Milk Minerals |
| ☐ Butter/Churned Milkfat, Organic | ☐ Milk Permeate, Animal Food |
| ☐ Buttermilk, Dry (DMB) | ☐ Milk Permeate, Human Food |
| ☐ Buttermilk Product, Dry (DBMP) | ☐ Milk Powder, Reduced Fat |
| ☐ Butteroil | ☐ Milk Powder, Skim (SMP) |
| ☐ Casein, Acid | ☐ Milk Powder, Skim, Organic |
| ☐ Casein, Rennet | ☐ Milk Powder, Whole (WMP) |
| ☐ Caseinates | ☐ Milk Powder, Whole, Organic |
| ☐ Cheese Barrels | ☐ Milk Protein Concentrate 25-50% |
| ☐ Cheese Blocks | ☐ Milk Protein Concentrate 25-50%, Organic |
| ☐ Cheese Bulk Box/Bags | ☐ Milk Protein Concentrate 51-70% |
| ☐ Cheese Powders | ☐ Milk Protein Concentrate 51-70%, Organic |
| ☐ Cheese Products, Organic | ☐ Milk Protein Concentrate 71-89% |
| ☐ Cheese Shreds | ☐ Milk Protein Concentrate 71-89%, Organic |
| ☐ Cheese Wheels | ☐ Milk Protein Isolate 90%+ |
| ☐ Colostrum Powder, Skim | ☐ Milk Whey Protein |
| ☐ Colostrum Powder, Whole | ☐ Whey Cream |
| ☐ Concentrated Butter Flavors | ☐ Whey, Concentrated |
| ☐ Concentrated Cheese Flavors | ☐ Whey, Condensed |
| ☐ Concentrated Cream Flavors | ☐ Whey, Dry (Sweet, Acid) |
| ☐ Cream Powder | ☐ Whey, Hydrolyzed Lactose |
| ☐ Cream, Dry | ☐ Whey, Reduced Mineral |
| ☐ Cream, Sweet | ☐ Whey Permeate, Animal Food |
| ☐ Cultures/Enzymes | ☐ Whey Permeate, Human Food |
| ☐ Dairy Creamers | ☐ Whey Protein, Clear (Acidified WPI) |
| ☐ Galacto-oligosaccharides (GOS) | ☐ Whey Protein, Microparticulated |
| ☐ Ice Cream Mixes | ☐ Whey Protein Concentrate 25-50% |
| ☐ Lactoferrin | ☐ Whey Protein Concentrate 25-50%, Organic |
| ☐ Lactose, Feed Grade | ☐ Whey Protein Concentrate 51-70% |
| ☐ Lactose, Food Grade | ☐ Whey Protein Concentrate 51-70%, Organic |
| ☐ Lactose, Food Grade Organic | ☐ Whey Protein Concentrate 71-89% |
| ☐ Lactose, Infant Formula Grade | ☐ Whey Protein Concentrate 71-89%, Organic |
| ☐ Lactose, Infant Formula Grade Organic | ☐ Whey Protein Isolate 90%+ |
| ☐ Lactose, Pharma Grade | ☐ Whey Protein Hydrolysate (WPH) |
| ☐ Micellar Casein | ☐ Whey Protein from Milk, Native |
| ☐ Milk, Condensed Skim | ☐ Whey Protein Phospholipid Concentrate (WPPC/
MFMG) |
| ☐ Milk, Condensed Sweetened | ☐ Other |
| ☐ Milk, Condensed Whole | |
| ☐ Milk, Dry Whole Milk (DWM) | |

Manufacturers | If you manufacture cheese, what types are you currently manufacturing?

- ☐ American
- ☐ Italian
- ☐ Hispanic
- ☐ Other

NEW DATA BEING COLLECTED:

Manufacturers | What specialized categories are applicable to any of the ingredients you offer? (check all that apply)

All Ingredients

- ☐ A2 Powder
- ☐ A2 Milk
- ☐ Halal
- ☐ Kosher
- ☐ Organic
- ☐ Non-GMO

Powders

- ☐ High Heat
- ☐ Medium Heat
- ☐ Low Heat
- ☐ Low Spore
- ☐ Vitamin Fortified
- ☐ Instantized

If you selected Contract Manufacturer, please describe the type of contract manufacturing you offer:

If you selected Pilot Plant Facility, please describe what capabilities you currently have or currently offer:

Trader, Broker or Distributor | Select which ingredients your company currently trades, brokers, or distributes:

- | | |
|--|--|
| ☐ Alpha-lactalbumin | ☐ Milk, Instant Nonfat Dry |
| ☐ Anhydrous Milkfat (AMF) | ☐ Milk, Nonfat Dry (NDM) |
| ☐ Beta-lactoglobulin | ☐ Milk, Nonfat Dry, Organic |
| ☐ Butter Blends | ☐ Milk, Ultrafiltered (UF) |
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| ☐ Micellar Casein | ☐ Whey Protein from Milk, Native |
| ☐ Milk, Condensed Skim | ☐ Whey Protein Phospholipid Concentrate (WPPC/
MFMG) |
| ☐ Milk, Condensed Sweetened | ☐ Other |
| ☐ Milk, Condensed Whole | |
| ☐ Milk, Dry Whole Milk (DWM) | |

Definitions

Manufacturer:

A company that owns and operates full-scale manufacturing facilities, receiving milk and/or whey as raw material for the production of dairy ingredients including cheese, process cheese, cheese powders, and/or concentrated/dried milk and whey ingredients. Products are sold B2B and may be managed in-house or outsourced to a third party such as a trader.

Trader/Broker/Distributor of Ingredients:

Companies whose primary business is to connect buyers and sellers of dairy products. The company's core business does not involve either the manufacture of the dairy ingredients or their utilization in the production of other goods.

Contract Manufacturer:

A company that provides manufacturing services for third parties under contract, where the customer owns the product of these services. May be a complete process from raw material to finished product, or it may be just a portion of a manufacturing process, such as spray drying, instantizing, or packaging.

Pilot Plant Facility:

Less-than-full scale processing equipment and services that are accessible to third parties under contract for R&D / product development purposes or to run trials before scale-up. Usually owned and operated by a manufacturer, an equipment supplier, or an academic institution.

Please return to Tara Anderson at tanderson@adpi.org or complete the form online at ADPI.org/Find-a-Supplier/Updates

If you have an updated logo for your profile, please email a high-res file to Tara.

